

## International PRESS RELEASE

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### MAÏSADOUR Semences is becoming **masseeds** and starting a new phase of its development

**Haut-Mauco, April 10, 2018.** As of April 10<sup>th</sup>, MAÏSADOUR Semences is becoming **MAS SEEDS** to show better its innovative and international ambitions. Without the word « maïs », the new name is emphasizing the diversity of species (corn, sunflower, winter oilseed rape, sorghum, alfalfa, and others). The colors highlight its attachment to **MAÏSADOUR COOPERATIVE GROUP**, main agricultural cooperative in the South of France, which make a turnover of 1.4 Billion €.

**MAS SEEDS** makes 85% of its turnover outside of France and invests 15% of it in R&D. This new brand will support the company's strong ambition which is to triple the turnover by 2026 and become a major player in the international seed business.

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#### **Specialists of field crop hybrids.**

As a company with an annual 25 000 ha of production capacity representing around 2.5 million of seed bags and a turnover of 140 million €, MAS SEEDS is a Maïsadour Cooperative Group Subsidiary and a specialist of field crop hybrid breeding, production and commercialization. **MAS SEEDS is one of the main corn and sunflower hybrid seed companies across Europe** and has two thirds of its production is made in the South-West-France.

#### **To develop at the international with strong French roots**

Present in 40 countries, with 12 subsidiaries abroad where 50% of its employees are located, MAS SEEDS is always part of an extremely globalized market. Its roots in the South-West of France are a major asset because it is a territory recognized for the quality of the seeds. France is the 1<sup>st</sup> seed exporting country worldwide, and the South-West is the 1<sup>st</sup> European field crop seeds exporting region.

MAS SEEDS belongs to Maïsadour Cooperative Group, the main agricultural group in South of France with 1.4 billion € turnover is owned by several thousands of farmers. MAS SEEDS and Maïsadour Cooperative Group are developing together agronomic and digital farming projects and bringing innovative services to farmers.

## 10 years of presence in Ukraine and Russia

Present in all the European Union since 2007, MAS SEEDS expanded its business area to Ukraine and Russia 10 years ago in order to develop production areas, research centers and a seed factory. In 2018 MAS SEEDS will pursue this strategy with opening of a new research station and local subsidiary headquarter on June 1<sup>st</sup>, in Borispol, near Kiev.

## Strong ambitions for 2026

Supported by a strong international brand and by an offensive strategy, **MAS SEEDS** has the following ambitions for 2026:

- Develop its international sales through its presence in Europe but also on new markets (particularly Africa and Asia)
- Increase production volume in Europe from 2.5 million seeds bags to 3.2 million in 2022, and 4 million in 2026
- Increase its investments in R&D to speed up genetic progress and to promote a sustainable agriculture. « *This investment strategy aim to develop our R&D and to create more efficient varieties capable to adapt themselves to agro-climatic situations as well as to farmers' needs for a productive, modern and sustainable agriculture* », says Régis Fournier, MAS SEEDS General Manager.



## New logo, new baseline

The new logo represents innovation. Seed inside of the “a” aims to illustrate the heart of the seed profession and also represent the road towards the future. With the same colors than Maïsador Cooperative Group, it highlights the attachment of MAS SEEDS to its main shareholder.

Lastly, a new baseline “UNITED TO GROW” completes this new logo. It reminds the importance of cooperating to innovate, to develop worldwide, and to grow together, united around founding cooperative values. It comes from the ground as the plants from our seeds.

## About MAS SEEDS

Subsidiary of Maïsador Cooperative Group, 1<sup>st</sup> agricultural cooperative in the South-West, MAS SEEDS is the brand of the seed company MAÏSADOUR Semences SA that produces seeds of 350 varieties (corn, sunflower, winter oilseed rape, alfalfa, sorghum, cereals and fodder) for farmers, breeders, distributors and factories (starch industries, dairy industries). Initiated in 1949, seed activity started by producing hybrid corn seeds in Les Landes in South-West France. The seed branch became official with the creation the MAÏSADOUR Semences SA subsidiary in 1999. Today, it is structured around three professions: hybrid breeding for field crops, seed production and commercialization. With its 12 subsidiaries, the company makes 85% of its turnover abroad in 40 countries.

With a turnover of 140 million of €, MAS SEEDS employs around 700 workers in France and abroad.

**Web site:** [www.maisador-semences.fr/](http://www.maisador-semences.fr/) [www.masseeds.fr/](http://www.masseeds.fr/)

**Directors:** Jean-Luc Capes (Chairman) and Régis Fournier (General Manager).

*\*provisional figures 2017/2018 campaign.*



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